Process of implementation

Rural-, Informal Settlements and back rooms

Track record exist from the electrical engineering side of previous and existing services level agreements towards government projects; and in this regard for provision of solar energy at rural schools, informal settlements and domestic houses.



The following suggestions were made at our previous discussions with Community Leaders from various areas in and around Gauteng and Central Karoo with the first Solar Co-Operative starting in Beaufort-West and other parties such as Community Chest Circles Association (CCCA), Family Chests, Community Chests, e-Barter (Pty) Ltd, Co-Co Family Retail (Pty) Ltd and the Co-Operative Financial Institute (CFI) Shareholders with an e-wallet platform to assist your communities with development and financial empowerment.

These factors will form the basis of our Service Level Agreement;

- A. There are **two (2) funding options** regarding the installation of solar energy towards informal settlements and domestic houses in any ward;
 - 1. Investors from outside the community
 - a. Return on Investment will be declared with a formal letter of intent;
 - i. Investor Consent Application Form must be signed by the Family Chest Founder member.
 - ii. Installation deposit must be paid to the Community Chest by the Family Chest member.
 - iii. Collection Consent by members to be signed with accepting the e-wallet card for collection purpose.
 - b. Grant funding MUST be confirmed with a formal letter of intent;
 - i. Consent Application Form from Family Chest must be signed by the member.
 - ii. Installation deposit must be paid to Ward Community Chest by the member.
 - 2. Family Chest members will fund their own units
 - a. The member chooses the unit for his/her needs from the list of five (5) options provided;
 - i. The members agree on the lay-buy amount per month and deposit in the business account with the Letter of Consent to receive installation after full payment.
 - ii. Alternatively the member can use the e-wallet card energy purse for the monthly payments.
 - iii. A pilot project will commence in the community ward after this SLA is agreed on, the Community Chest can then purchase 2 or 3 units for installation as agreed with informal settlements as tests for members to see what they purchase for installation. This can only be done at sites as agreed with the Community Chest Stewards.
 - b. The member can remove his/her informal dwelling at any given time together with the unit for relocation to new premises such as the backyard of a domestic house.
 - c. When sub-stations are used, the downfall of continual payment long after the installations was done is a drawback, then dwellings cannot be removed, it will result in un-balanced systems.
- B. There are five (5) proposed Kit installation options provided for members to choose from, profit between your Community Chest and Co-Operative as the installation fee towards co-operatives still needs to be added as proposed from discussions;
 - 1. Basic lightning Kit 12 volt lights only. (will be around R950 R1400 range)
 - 2. Advanced Kit 12 volt lights and radio / cell phone charge point. (will be around R1800 R2200 range)
 - 3. 101 Kit for basic unit for basic equipment in attached document. (price on request)
 - 4. 102 Kit for advanced unit, upgrade from basic can also be done. (price on request)
 - 5. 103 Kit for ultimate unit, upgrade from basic- and advanced units can be done. (price on request)

These brochures are only available to Family Chest Founders and Community Chest Stewards.

C3 ENERGY PROPOSED SERVICE LEVEL AGREEMENT FACTORS

Wind generators for farmers and domestic houses as shown in the pictures, is available on request; on site visits to do assessment is important to ensure correct installation allocation and tower structures.

NOTE: Registration as Family Chest Founders is key to agreements and implementation for all energy projects.

- C. **We as C3 Energy** buy stock from various Suppliers to prepare the Kits, therefore, we are a Final Product Provider to the Community Chests and its Family Chest members;
 - 1. We are not the bank or funding partner to the Community Chests.
 - 2. We pay every Supplier for their part of the Kits, and we can only collect from them after proof of payment from Community Chest participants.
 - 3. We provided only the cost of Kit's without profit sharing.
 - 4. We quoted in the Kit's Options a 5% handling fee which cover the transport costs to and from the various Supplier's, then we package the units for delivery at the members address.

D. Installation of the units;

- 1. Installation Co-Operatives will be trained and register by C3 Energy with cost as indicated in the contract.
- 2. Co-Operatives will receive the agreed installation fee for their part of the business plan of the Co-Operative.
- 3. C3 Energy will provide training and guidance for the installation and maintenance process.

E. E-Wallet Card Benefits for Collection Services;

- 1. Account fee only R15 per month, using only Stop Orders payments without penalties for non payments.
- 2. Every member will receive budget training; these budgets will create purses for payment of budget items.
- 3. Low cost cell phone transacting from e-wallet account, no swiping needed, get discounts on buying.
- 4. Transfer money from one member to another, no need for ATM withdrawals.

F. E-Barter Co-Co Family Stores – Retail Industry;

- C3 Energy, as a project started from within Community Chest Circles Association (CCCA), projects such as Community Chest and Family Chests in Collaboration Agreement with C3 Energy (Pty) Ltd to promote retail industry projects; Community Co-Operative Family Stores (Co-Co shops) to implement the e-wallet card in retail industry for communities in formal-, informal- and rural areas.
- 2. Retail stores such as groceries, butcheries, bakeries, clothing, spares, fast foods, utility equipment and many more business opportunities are available.
- G. The **Financial Literacy to Family Chest Members** that leads to Shareholders of the Co-Operative Financial Institute (CFI) by participating in the Family Chest to assist them to save on other current expenses;
 - 1. Registration R100 once off per member, monthly cost will only be R50 per member per month.
 - 2. Receive free financial literacy, 0% interest free loans after first year of CFI shareholding.
 - 3. Monthly R120 will be paid on your behalf to include 7 bank accounts and R30 000 Family Burial cover.
 - 4. Monthly R100 savings amount on your behalf can also be achieved by introducing another Family Chest.
- H. C3 Energy will do its best endeavor to negotiate with local municipalities together with Community Chest Ward Stewards;
 - 1. To provide high mast street lights for those informal settlement areas to reduce crime and create a safer environment for the community.
 - 2. Alternatively, provide a street light test model funded by the community chest to take responsibility for that by means of a community policing forum together with security co-operatives as a business model.

The above mentioned aspects will be part of a Service Level Agreement, those who chose wisely, will reap from this SLA.

Please advice on any proposals to be amended to start the implementation, we understand that you are in a hurry, but no job is done before the paper work is done.

Blessings

C3 ENERGY PROPOSED SERVICE LEVEL AGREEMENT FACTORS

Founder: Louis Gerber